



TEAM EXECUTION

## Summary of Revenue & Cost Items

### Expected Revenue

- Fees of each child enrolled
- Government Funding/Grants
- Donations
- Government child care activities
- Fundraising activities

### Fixed Costs

- Rent
- Insurances
- Taxes
- OH& S / Audit Fees
- Staff Salaries
- Maintenance
- Utilities;  
waters/gas/electricity/phone
- Rates
- Website maintenance

### Operating Costs

- Food & Drinks
- Milk & Formula
- Nappies/wipes/powder cream ect
- Sunscreen
- Casual wages
- Activity Supplies; Paints/paper/pencils
- Fundraising events
- Ongoing advertising for staff and promoting business
- Staff development
- Office supplies
- Travel costs
- Training

### Upfront Costs – First year

- Plant & Equipment  
(cots/beds/fridges/play equip)
- Licensing
- Registration
- Advertising – start up
- Loan fees
- Council approval
- Building costs/renovations or rent  
& Bond
- Start-up cost to build website